



Southern
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Gas Company

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Clean Transportation & Alternative Fuels Issues of Today and Tomorrow

William Zobel

Manager, Clean Transportation
Sempra Energy Utilities

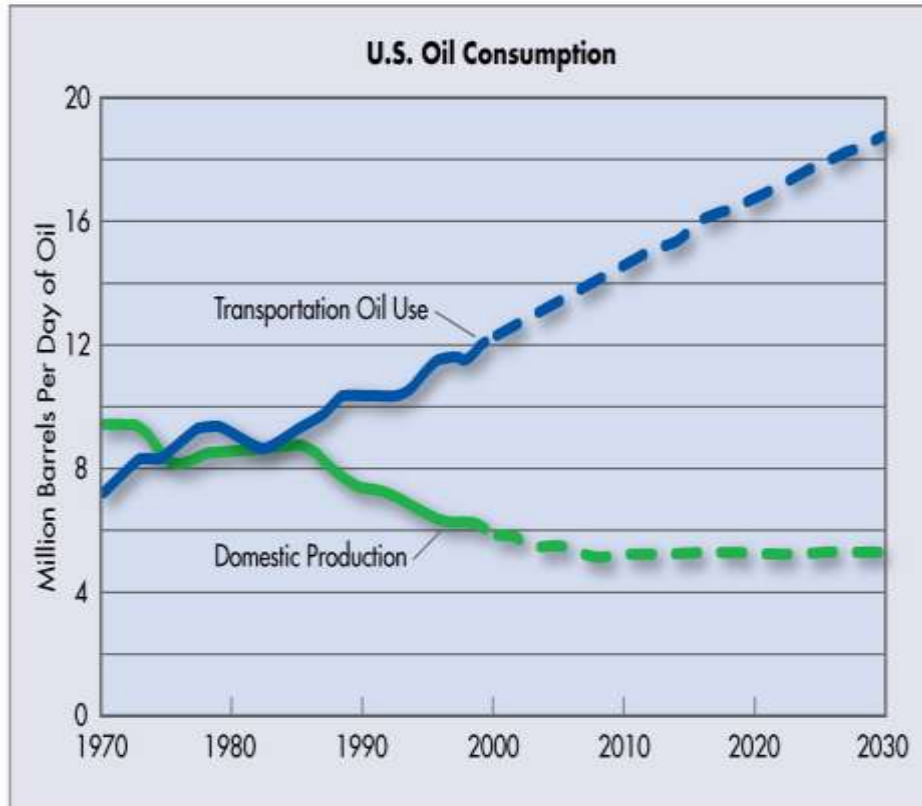




Takeaways:

- Clean Transportation Solutions Are Needed – Environment, Economy
- Government Policies are Moving the Ball Forward, Slowly – More Can and Needs to be Done
- Technology is Advancing at a Rapid Pace, but there is No Silver Bullet
- Technology Will Not Save the Planet – Leaders Will

WHY DO WE NEED CLEAN ALTERNATIVE FUEL TRANSPORTATION?



Petroleum Dependence and Energy Security

- Globally, consumers appetite for energy is expected to grow 54% by 2025 lead by increasing demand from China and India
- Oil is expected to remain the dominant energy source worldwide through 2025, domestic reserves are declining
- U.S. oil imports are projected to increase almost 40% by 2025, imports will equal almost 70 % of demand
- Transportation (cars, trucks and buses) consumes two thirds of all oil used in the U.S.
- All other energy sectors have diversified while transportation is still 95-98% reliant on petroleum products- gasoline and diesel

Facts taken from the EIA report on World Energy



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WHY DO WE NEED CLEAN ALTERNATIVE FUEL TRANSPORTATION?



Over 90% of Californians Breathe Unhealthy Air at Times ³

*Days Over State 24-Hour
PM10 Standard*



Source: ADAM
September 2006 (tfn)

*Days Over State 8-Hour
Ozone Standard*



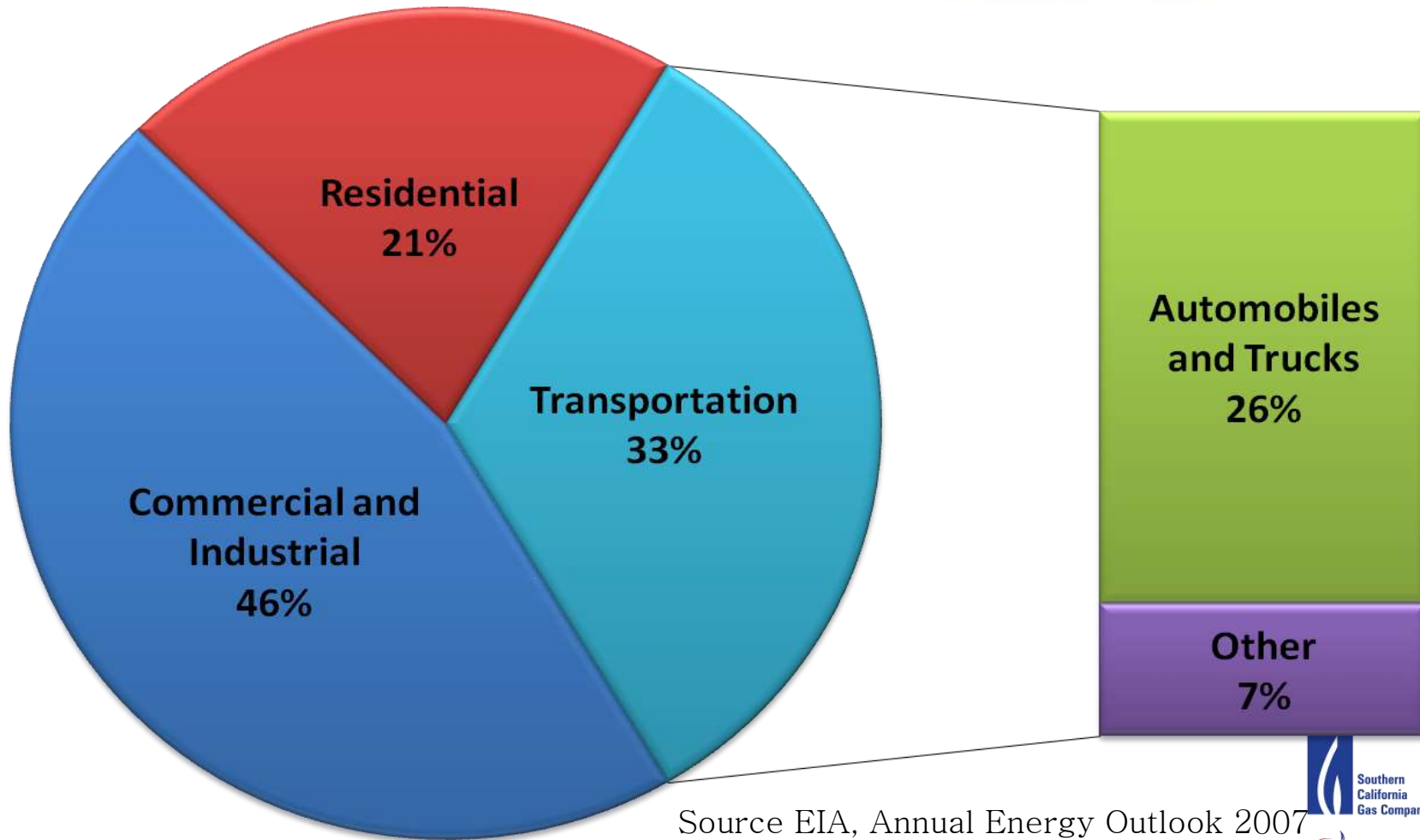
Source: MRedgrave
May 2006 (mln)

0-5 Days 6-50 Days 50-100 Days >100 Days

The Carbon Issue and Transportation



US National Statistic:



Source EIA, Annual Energy Outlook 2007



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FEDERAL POLICY ON CLEAN TRANSPORTATION

- HISTORICALLY
 - ENVIRONMENT AND EFFICIENCY FOCUS
 - TAXES, GRANTS AND REBATES
- CURRENT TRENDS AND FUTURE POLICY
 - GHG REDUCTION FOCUS
 - LOW CARBON FUELS
 - INCREASING EFFICIENCY STANDARDS
 - MARKET MECH. POSSIBLE
 - ENERGY SECURITY





CALIFORNIA STATE POLICY ON CLEAN TRANSPORTATION

- HISTORICALLY
 - LEADERSHIP
 - ENVIRONMENTAL FOCUS THROUGH TAILPIPE STANDARDS AND FLEET MANDATES
 - INCENTIVE PROGRAMS
- CURRENT TRENDS AND FUTURE POLICY
 - CARBON, CARBON, CARBON...
 - LOW CARBON FOCUS
 - AB 32, LCFS AND CARBON CREDIT MARKETS
 - BOND MEASURES – STRONG VOTER APPROVAL
 - CHALLENGE FEDERAL AUTHORITIES





Select Technology Solutions to Transport Sector GHG

- Natural Gas Vehicles
- Hybrid Electric Drive Vehicles
- Fuel Cell Vehicles



Clean Transportation Technology – Natural Gas Vehicles



Benefits:

- Known technology, improvements made over time
- Applications from light duty to heavy duty
- Lower NO_x, SO₂, PM
- 15 - 20% lower CO₂ depending on pathway
- Two Forms of Delivery:
 - CNG – Compressed Natural Gas
 - LNG – Liquefied Natural Gas

Current and Future Trends:

- Heavy Duty Port Drayage – significant air quality, GHG and fuel savings
- Hydrogen CNG, or HCNG Blends – 30-50% NO_x reductions, Transits
- Medium Duty Goods Movement - significant air quality, GHG and fuel savings
- School Bus Market – no diesel PM, fuel savings

Limitations:

- Refueling Infrastructure
- Lack of Available Product – Most OEMs manufacture for overseas markets, not domestic



Market Promise of the PHEV



- Solves electric vehicle range problem
- PHEV builds on already market-accepted hybrid vehicle technology
- No infrastructure changes required—standard residential outlet for charging
- Off-peak “valley fill” charging would increase load factors and electricity production efficiency
- Reduces petroleum consumption and adds more diversity to transportation fuel mix



- CO₂ reductions depend on regional power generation fuel mix
- Emissions shift from transportation sector to power sector
- Plugging in requires behavior change
- Recharging access limitations for city-dwellers with on-street parking



- Significant projected PHEV cost premium versus standard gasoline vehicles
- Battery durability, life, and safety still not proven in the field
- Disposal issues?

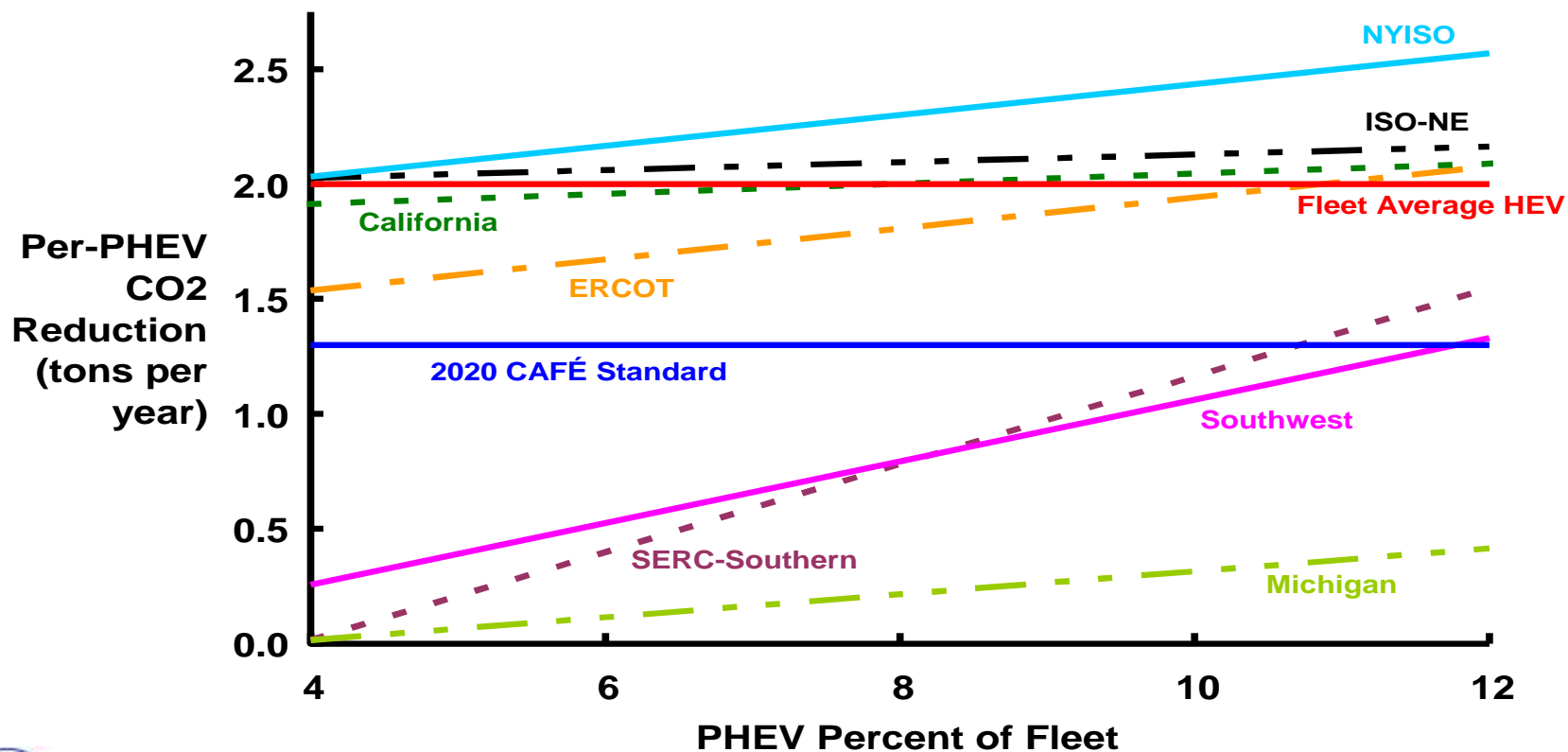
Source: Cambridge Energy Research Associates.

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PHEV MODERATE AND HIGH ADOPTION RATE SCENARIOS: Per-vehicle CO₂ Reduction versus Market Penetration for Selected US Regions



Source: Cambridge Energy Research Associates.

*Per-vehicle CO₂ savings of roughly 1.3 tons per year is the equivalent benefit of the 2020 CAFÉ standard of 35 mpg as compared with the 2020 fleet average.

Per-vehicle savings for 2020 fleet average HEV car as compared to overall 2020 fleet average is roughly 2.0 tons per year.

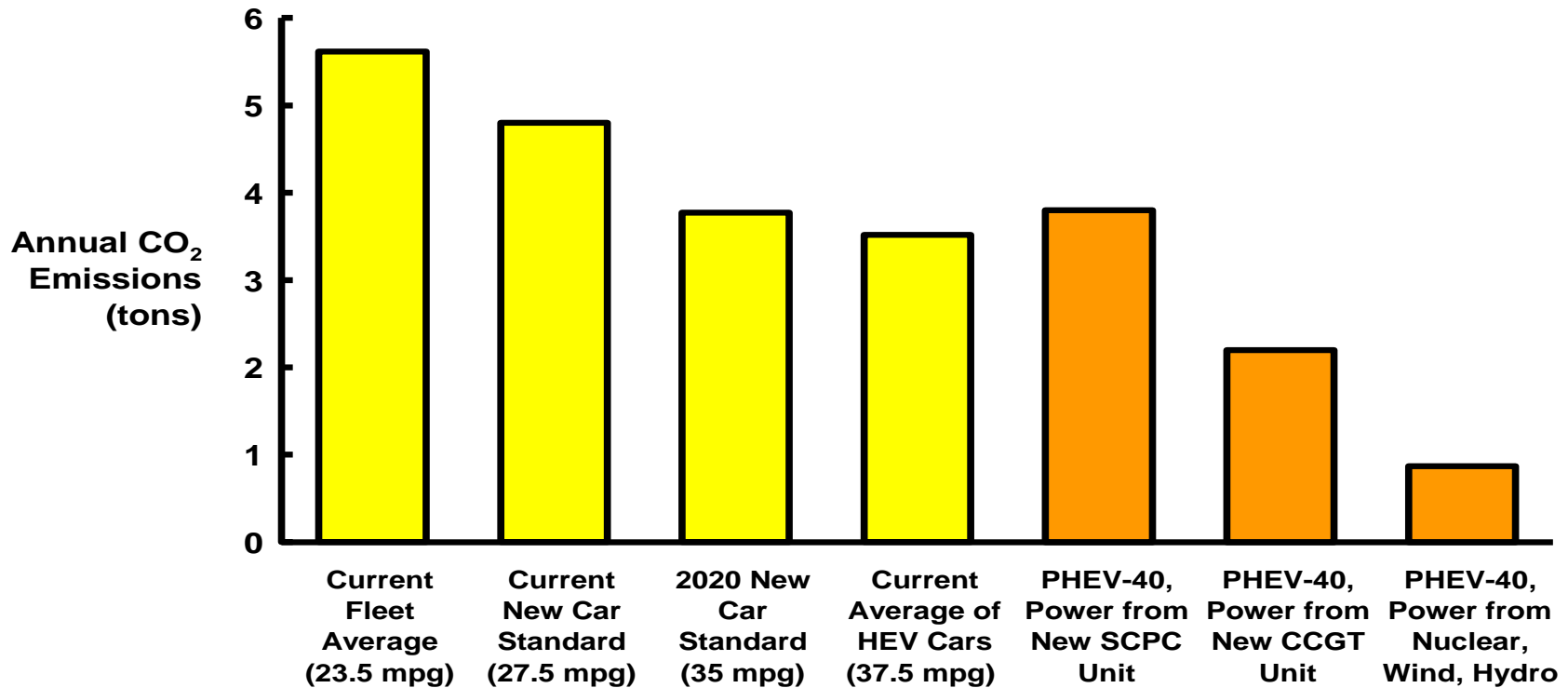
PHEV Charts

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US Passenger Cars—Carbon “Tire Tracks”



Based on 15,000 annual miles driven; supercritical pulverized coal (SCPC) unit heat rate is 8,900 Btu per kWh; natural gas-fired combined-cycle unit heat rate is 7,000 Btu per kWh; PHEV assumes 67 percent of miles traveled in electric mode and 50 mpg gasoline hybrid mode efficiency; current fleet includes a mix of large, mid-size, and compact cars; mileage based on current EPA standards

Source: Cambridge Energy Research Associates.
PHEV Charts

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Clean Transportation Technology – Hydrogen Fuel Cell Vehicles



Hydrogen is viewed by many as the future of transportation fuel

Benefits:

- Clean, Clean, Clean
- Zero emissions from the tailpipe
- Hydrogen production using renewable energy is among the cleanest solutions available

Current and Future Trends:

- Increased focus on renewable hydrogen production, and carbon sequestration, life cycle issues
- Transits are experimenting with fuel cell buses

Limitations:

- Costly fuel, and boil-off
- Lack of Widely Available Product – very limited production and availability
- Limited refueling infrastructure



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What's the Right Fix?

Combination of Policy and Technology



Effective Policy Solutions

- Fuel Supply - Low Carbon Fuels Standard, Increased Alt Fuels Penetration
- Investment - Tax Incentives
- Regulatory Certainty - Clear Targets or Mandates
- Technology Forcing Standards - Aggressive CAFÉ
- Cut Pork Barrel Subsidies – Ethanol Tariff
- Credit Trading Markets?

Technology

- Diversity of Clean Fuel Product – Hybrids, Battery Electric, Natural Gas, Fuel Cell
- Fuel Diversity – Electricity, Natural Gas
- Targeted Research – Biogas, Hydrogen, Cellulosic Ethanol





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Clean Transportation
Today and Tomorrow



**THIS IS YOUR WORLD
MAKE A DIFFERENCE
IT'S UP TO YOU**

THANK YOU!



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